

Empowerment. Integration. Equality.

FINANCE REPORT

BOARD PRESENTATION: Wednesday, December 14, 2022

Statement of Financial Position Summary (Unaudited)

Assets	<u>9</u>	/30/2022	<u>9</u>	/30/2021	V	ariance _	% of Chg
Cash	\$	1,898,569	\$	1,958,065	\$	(59,496)	-3%
Investment- CDs		-		-		-	
Receivables		410,544		378,710		31,834	8%
Prepaid expenses		18,968		16,996		1,972	12%
Fixed/Other assets		49,467		52,843		(3,375)	-6%
Total Assets		2,377,548		2,406,613		(29,066)	-1%
Liabilities & Net Assets							
Accounts payable		17,320		77,819		(60,498)	-78%
Accrued expenses		295,025		288,291		6,734	2%
Grant advances/Deferred Revenue		149,295		24,584		124,711	507%
Other Liabilities		-				-	
Total Liabilities		461,640		390,693		70,947	18%
Net Assets		1,915,908		2,015,920		(100,012)	-5%
Total Liabilities & Net Assets	\$	2,377,548	\$	2,406,613		(29,066)	-1%
Current Ratio*(excludes PPP loan)		5.2		6.2	_		

Assets: Total assets are \$2,377,548, which is a net decrease of \$29,066 or 1% over the same period last year. This change is primarily attributed to the decrease in Cash plus increase in Receivables related to a one-time grant from Open Society received in July 2021 for \$100,000 compared to new grants received in FY22 billed monthly or quarterly for smaller amounts.

Liabilities: Total liabilities are \$461,640, which is a net increase of \$70,947 or 18% over the same period last year. This change is primarily attributed to a decrease in Accounts payable related to timing of payments and an increase in Grant advances of \$124,711 related to increased funding and a new Housing Justice project. Grant Advances/Deferred Revenue is all MLSC funds.

Net Assets: Net Assets represent DRM's cumulative earnings from current and prior fiscal years. The current balance of \$1,915,908 is equivalent to approximately 6 months of DRM's current operating expenditures, which average \$324,000 per month in the current fiscal year. The industry standard recommends a minimum reserve balance of 3 to 6 months of operations.

<u>Current Ratio</u>: DRM's current ratio is 5.2. The current ratio measures DRM's liquidity, or the ability to pay short term obligations. The higher the current ratio, the more capable DRM is of paying its obligations. A ratio less than 1.0 suggests that there is a risk of not being able to pay current obligations.

Statement of Activities & Changes in Net Assets Summary (Unaudited)

	ar-to-date thru /30/2022	ear-to-date thru /30/2021	\$ 6 Change	% Chg
Support and Revenue				
Contributed support	\$ 44,430	\$ 26,645	\$ 17,785	67%
Grants	3,645,648	3,584,351	\$ 61,296	2%
Other income (Gala, Attorney Fees, etc)	100,456	555,157	\$ (454,701)	-82%
Total support & revenue	 3,790,534	4,166,153	(375,620)	-9%
Expenses				
Personnel	3,157,708	2,844,683	313,026	11%
Professional fees	232,792	195,011	37,781	19%
Occupancy	229,541	229,511	30	0%
Other costs	270,504	223,751	46,753	21%
Total Expenses	 3,890,546	3,492,956	397,590	11%
Increase (Decrease) in net assets	 (100,012)	673,197	(773,210)	115%
Net assets at beginning of year	 2,015,920	1,342,723	673,197	50%
Net assets at End of Period	\$ 1,915,908	\$ 2,015,920	\$ (100,013)	-5%

Support and Revenue: For the period ending September 30, 2022, total revenue is \$3,790,534 or a decrease of 9% over the same period last year.

Contributed Support: Contributions as of September 30, 2022 are as follows:

Contributions:	FY 2022 Goal	FY 2022 Actual	% of Goal
Individuals		\$19,409	
Board Members		8,455	
Corporate		0	
Campaign		15,365	
United Way, AmazonSmile, Other Indirect		1201	
Total	\$30,000	\$44,430	148%

Expenses: For the period September 30, 2022, total expenses are \$3,890,546 or an increase of 11% over the same period last year.

Increase (Decrease) in net assets: The 115% decrease in net assets of \$773,210 is primarily attributed to the decrease in Other income of \$454,701 related to the \$491,000 PPP loan forgiven in June 2021 and the increases in Personnel expense of \$313,026.

Operating Budget to Actual Summary (Unaudited)

	202	22 Approved Budget	Actual through /30/2022	/ariance (Under) Over	Target 100%
Support and Revenue					
Contributed support	\$	30,000	\$ 44,430	\$ 14,430	148%
Grant revenue		4,218,523	3,645,648	(572,875)	86%
Other income		48,000	100,456	52,456	209%
Total support & revenue	\$	4,296,523	\$ 3,790,534	\$ (505,989)	88%
Expenses					
Personnel	\$	3,796,569	3,157,708	\$ (638,861)	83%
Professional fees		289,023	232,792	(56,231)	81%
Occupancy		235,775	229,541	(6,234)	97%
Other costs		290,833	270,504	(20,329)	93%
Total expenses	\$	4,612,200	\$ 3,890,546	\$ (721,654)	84%
Income (Loss)	\$	(315,677)	\$ (100,012)	\$ 215,665	32%

Overall DRM is operating approximately 16% below the targeted expenditures for the year. The DRM spending plan for 2022 forecasted a net loss of \$315,677.

Explanation of Actual Results with Target Variances of 10% or more:

<u>Contributed support</u>: is 48% over the entire the FY22 goal largely due to the Board challenge in December 2021 and matching donor gift.

<u>Grant revenue</u>: 14% below the target largely due to lower than budgeted personnel costs related to staff vacancies as the majority of DRM's grant revenue is based on expenses incurred.

<u>Other income</u>: is 109% over the FY22 goal primarily due to revenue from the 2022 Breaking Barriers gala.

<u>Personnel</u>: is 17% below target related to staff vacancies.

<u>Professional Fees:</u> are 19% below target related to less than budgeted need for Experts and less cost for Stipends (some interns were paid with funds from others sources).

Exhibit 1:

DRM's Budget versus Actual Report

DISABILITY RIGHTS MARYLAND INC. **BUDGET VERSUS ACTUAL REPORT** AS OF 9/30/2022

EXHIBIT 1 2022 APPROVED BUDGET Z022 ACTUAL 09/30/2022 % Budget REVENUE SOURCES: EDERAL GRANTS: ** % Budget FEDERAL GRANTS: ** 628,817 7% Protection & Advocacy for Development Disabilities (PADD) 792,524 628,817 7% Protection & Advocacy for Individuals with Mental Illness (PAIM) 678,237 585,230 86% Strengthening Protections for Social Security (PARSS) 78,543 624,59 80% Protection & Advocacy for Individuals Rights (PAIR) 105,980 100,670 95% Protection & Advocacy for Traumatic Brain Injury (PATBI) 111,502 127,285 114% Protection & Advocacy for Access to COVID 19 Vaccines (PACS) 64,856 94,845 54% Protection & Advocacy for Access to COVID 19 Vaccines (PACS) 64,856 114% 151% COVID Special Education (CESF) 2,843,283 2,385,132 84% STATE-LOCAL GRANTS 2,843,283 22,54 97% FOLLE ACC COMPACE 2,843,283 22,34 151% COVID Special Education (CESF) 21,000 25,362 <th></th> <th></th> <th>Target</th> <th>= 100%</th>			Target	= 100%
REVENUE SOURCES: FEDERAL GRANTS: Protection & Advocacy for Individuals with Mental Illness (PAID) 792,524 628,817 79% Protection & Advocacy for Individuals with Mental Illness (PAIM) 678,287 585,230 86% Strengthening Protections for Social Security Beneficiaries (Rep Payee) 500,224 460,369 22% Protection & Advocacy for Beneficiaries of Social Security (PABSS) 78,543 62,459 80% Helping America Vote Act (HAVA) 105,980 100,670 95% Protection & Advocacy for Access to COVID 19 Vaccines (PACS) 74,843 54% Protection & Advocacy for Access to COVID 19 Vaccines (PACS) 46,845 54% Protection & Advocacy for Access to COVID 19 Vaccines (PACS) 162,834 151% COVID Special Education (CESF) 2,000 2,385,132 84% STATE/LOCAL GRANTS 2,000 25,392 121% Childrary-SDM Courts 91,868 23,184 25% Maryland Victims of Crime (MVOC, was Legal Services for Mental Illness (SMI) 14,500 10,978 76% Collidrary-SDM Courts 91,868 23,184 <td< th=""><th>EXHIBIT 1</th><th></th><th></th><th>% Budget</th></td<>	EXHIBIT 1			% Budget
Protection & Advocacy for Development Disabilities (PADD) 792,524 628,817 79% Protection & Advocacy for Individuals with Mental Illness (RAMI) 678,287 585,230 86% Strengthening Protection & Advocacy for Individuals Rights (PAIR) 364,078 277,263 76% Protection & Advocacy for Individuals Rights (PAIR) 364,078 277,263 76% Protection & Advocacy for Individuals Rights (PAIR) 364,078 277,263 76% Protection & Advocacy for Individuals Rights (PAIR) 105,980 100,670 95% Protection & Advocacy for Assistive Technology (PAAT) 111,502 127,263 14% Protection & Advocacy for Access to CVID 19 Vaccines (PACS) 64,856 34,845 54% Protection & Advocacy for Access to Public Health (PAPH) - 732 73% TOTAL FEDERAL GRANTS 2,843,283 2,385,132 84% State (CAC) 20,000 - 0%, not reneved Indirers' SUSTICe ACT Commute (CAC) 20,000 - 0%, not reneved Indirers' SUSTICe ACT Commute (CAC) 20,000 - 0%, not reneved Indi	REVENUE SOURCES:			
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Protection & Advocacy for Individuals with Mental Illness (PAIMI) 678,287 585,230 66% Strengthening Protections & Advocacy for Individuals Rights (PAIR) 364,078 277,263 76% Protection & Advocacy for Individuals Rights (PAIR) 364,078 277,263 76% Protection & Advocacy for Deneficiaries of Social Security (PABSS) 78,543 62,459 80% Helping America Vote Act (HAVA) 105,980 107,462 73% Protection & Advocacy for Assistive Technology (PAAT) 111,502 112,285 114% Protection & Advocacy for Assistive Technology (PAAT) 117,291 107,462 73% Protection & Advocacy for Access to CVID 19 Vaccines (PACS) 64,856 34,845 54% Protection & Advocacy for Access to CVID 19 Vaccines (PACS) 107,580 162,834 151% COVID Special Education (CESF) 21,000 2,392,132 84% Stratic Act Committee (CIAC) 20,000 - 0%, not renewed Maryland Victims of Crime (MVOC, was Legal Services for Mental 111,500 10,978 76% COUND Special Education (CESF) 21,000 - 0%, not renewed 349,771 314,642 90%	Protection & Advocacy for Development Disabilities (PADD)	792,524	628,817	79%
Protection & Advocacy for Individuals Rights (PAIR) 364,078 277,263 76% Protection & Advocacy for Beneficianes of Social Security (PABSS) 78,543 62,459 80% Helping America Vote Act (HAVA) 105,980 100,670 95% Protection & Advocacy for Assistive Technology (PAAT) 111,502 127,285 114% Protection & Advocacy for Access to COUD 19 Vaccines (PACS) 64,885 34,845 54% Protection & Advocacy for Access to Public Health (PAPH) - 732 - TOTAL FEDERAL GRANTS 2,843,283 2,385,132 84% STATE/LOCAL GRANTS: - 732 - - Yottem Assistance (VOCA) 107,580 162,834 151% - COVID Special Education (CESF) 21,000 25,392 121% - Maryland Victims of Crime (MVOC, was Legal Services for Mental - - - - Illness (LSMI) 14,500 10,978 76% - - CLJudiciary-SDM Courts 91,868 23,184 25% - - - -<		•	,	86%
Protection & Advocacy for Individuals Rights (PAIR) 364,078 277,263 76% Protection & Advocacy for Beneficianes of Social Security (PABSS) 78,543 62,459 80% Helping America Vote Act (HAVA) 105,980 100,670 95% Protection & Advocacy for Assistive Technology (PAAT) 111,502 127,285 114% Protection & Advocacy for Access to COUD 19 Vaccines (PACS) 64,885 34,845 54% Protection & Advocacy for Access to Public Health (PAPH) - 732 - TOTAL FEDERAL GRANTS 2,843,283 2,385,132 84% STATE/LOCAL GRANTS: - 732 - - Yottem Assistance (VOCA) 107,580 162,834 151% - COVID Special Education (CESF) 21,000 25,392 121% - Maryland Victims of Crime (MVOC, was Legal Services for Mental - - - - Illness (LSMI) 14,500 10,978 76% - - CLJudiciary-SDM Courts 91,868 23,184 25% - - - -<	Strengthening Protections for Social Security Beneficiaries (Rep Payee)	500,224	460,369	92%
Helping America Vote Act (HAVA) 105,980 100,670 95% Protection & Advocacy for Assistive Technology (PAAT) 111,502 127,285 114% Protection & Advocacy for Access to COVID 19 Vaccines (PAC5) 64,856 34,845 54% Protection & Advocacy for Access to COVID 19 Vaccines (PAC5) 64,856 34,845 54% Protection & Advocacy for Access to Public Health (PAPH) - 732 732 TOTAL FEDERAL GRANTS: 2,843,283 2,385,132 84% STATE/LOCAL GRANTS: - 732 121% Governor's Office of Crime Control & Preventions: 107,580 162,834 151% Victims of Crime Assistance (VOCA) 20,000 - 0%, not renewed Maryland Victims of Crime (MVOC, was Legal Services for Mental Illness (LSMI) 14,500 10,978 76% ACL Judiciary-SDM Courts 91,868 23,184 25% 97% TOTAL STATE GRANTS 349,771 314,642 90% FOUNDATION/ORGANIZATION GRANTS: - - 97% Maryland Legal Services Corp (MLSC) 921,128 814,282 88% Maryland Legal Services Corp (MLSC) 921,1	Protection & Advocacy for Individuals Rights (PAIR)	364,078	277,263	76%
Protection & Advocacy for Assistive Technology (PAAT) 111,502 127,285 114% Protection & Advocacy for Traumatic Brain Injury (PATBI) 147,291 107,462 73% Protection & Advocacy for Access to CVID 19 Vaccines (PACS) 64,856 34,845 54% Protection & Advocacy for Access to Public Health (PAPH) - 732 TOTAL FEDERAL GRANTS 2,843,283 2,385,132 84% STATE/LOCAL GRANTS: Governor's Office of Crime Control & Preventions: Victims of Crime Assistance (VOCA) 107,580 162,834 151% COVID Special Education (CESF) 21,000 25,392 121% Children's Justice Act Committee (CJAC) 20,000 - 0%, not renewed Maryland Victims of Crime (GVOC, was Legal Services for Mental Illness (LSMI) 14,500 10,978 76% ACL Judiciary-SDM Courts 91,868 29,254 97% TOTAL STATE GRANTS FOUNDATION/ORGANIZATION GRANTS: Maryland Legal Services Corp (MLSC) 921,128 814,282 88% Maryland Legal Services Corp (MLSC) 921,28 93,000 1000% Howard County Autism Society 5,450 53,565 97% HOME: Zanvyl & Isabelle Krieger Fund 10,000 10,000 1000% Venable Foundation (Steptoe) 2,500 2,500 2,500 2,500 2,500 2,500 2,500 2,500 2,500 2,500 2,500 2,500 2,500 2,500 2,500 2,500 2,500 2,500 2,500 2,500 2,500 2,500 2,500 2,500 2,500 2,500 2,500 2,500 2,500 2,500 2,500 2,500 2,500 2,500 2,500 2,500 2,500 2,500 2,500 2,500 2,500 2,500 2,500 2,500 2,500 2,500 2,500 2,500 2,500 2,500 2,500 2,500 2,500 2,500 2,500 2,500 2,5	Protection & Advocacy for Beneficiaries of Social Security (PABSS)	78,543	62,459	80%
Protection & Advocacy for Traumatic Brain Injury (PATBI) 147,291 107,462 73% Protection & Advocacy for Access to CVUD 19 Vaccines (PACS) 64,856 34,845 54% Protection & Advocacy for Access to Dublic Health (PAPH) 732 77 TOTAL FEDERAL GRANTS: 2,383,132 84% Governor's Office of Crime Control & Preventions: 107,580 162,834 151% Victims of Crime Assistance (VOCA) 107,580 162,834 151% COVID Special Education (CESF) 21,000 25,392 121% Illness (LSMI) 14,500 10,978 76% ACL Judiciary-SDM Courts 91,868 23,184 25% Community Development Block Grant (CDBG) 94,823 92,254 97% TOTAL STATE GRANTS 349,771 314,642 90% FOUNDATION/ORGANIZATION GRANTS: 10,000 10,000 100% Maryland Legal Services Corp (MLSC) 921,128 814,282 88% Maryland Legal Services Corp (MLSC) 921,128 814,282 88% Maryland Legal Services Corp (MLSC) 90,000	Helping America Vote Act (HAVA)	105,980	100,670	95%
Protection & Advocacy for Access to COVID 19 Vaccines (PACS) 64,856 34,845 54% Protection & Advocacy for Access to Public Health (PAPH) - 732 732 TOTAL FEDERAL GRANTS 2,843,233 2,385,132 84% STATE/LOCAL GRANTS: 2,343,233 2,335,132 84% Governor's Office of Crime Control & Preventions: 2,305,132 151% Victims of Crime Assistance (VOCA) 107,580 162,834 151% COVID Special Education (CESF) 21,000 25,392 121% Children's Justice Act Committee (CJAC) 20,000 - 0%, not renewed Maryland Victims of Crime (MVOC, was Legal Services for Mental 11,0978 76% Illness (LSMI) 14,500 10,978 76% ACL Judiciary-SDM Courts 91,868 23,184 25% Community Development Block Grant (CDBG) 94,823 92,254 97% FOUNDATION/ORGANIZATION GRANTS: 349,771 314,642 90% Maryland Legal Services Corp (MLSC) 921,128 814,282 88% Maryland Legal Services Corp (MLSC) <	Protection & Advocacy for Assistive Technology (PAAT)	111,502	127,285	114%
Protection & Advocacy for Access to Public Health (PAPH) . 732 TOTAL FEDERAL GRANTS 2,843,283 2,385,132 84% STATE/LOCAL GRANTS: Governor's Office of Crime Control & Preventions: Victims of Crime Assistance (VOCA) 107,580 162,834 151% COVID Special Education (CESF) 21,000 25,392 121% Maryland Victims of Crime (MVOC, was Legal Services for Mental Illness (LSMI) 14,500 10,978 76% ACL Judiciary-SDM Courts 91,868 23,184 25% 25% Community Development Block Grant (CDBG) 94,823 92,254 97% TOTAL STATE GRANTS 349,771 314,642 90% FOUNDATION/ORGANIZATION GRANTS: Maryland Legal Services Corp (MLSC) 921,128 814,282 88% Maryland Legal Services Corp (MLSC) 921,128 814,282 88% Maryland Legal Services Corp (MLSC) 921,128 814,282 88% Maryland Legal Services Corp (MLSC) 921,000	Protection & Advocacy for Traumatic Brain Injury (PATBI)	147,291	107,462	73%
TOTAL FEDERAL GRANTS2,843,2832,385,13284%STATE/LOCAL GRANTS: Governor's Office of Crime Control & Preventions: Victims of Crime Assistance (VOCA)107,580162,834151%COVID Special Education (CESF)21,00025,392121%Children's Justice Act Committee (CIAC)20,000-0%, not renewedMaryland Victims of Crime (MVOC, was Legal Services for Mental Illness (LSMI)14,50010,97876%ACL Judiciary-SDM Courts91,86823,18425%25%Community Development Block Grant (CDBG)94,82392,25497%TOTAL STATE GRANTS349,771314,64290%FOUNDATION/ORGANIZATION GRANTS: Maryland Legal Services Corp (MLSC)921,128814,28288%Maryland Legal Services Corp (MLSC)921,128814,28288%University of Pennsylvania Carey School of Law55,45053,56597%HOME: Zanvyl & Isabelle Krieger Fund10,000100%100%HOME: Zanvyl & Isabelle Krieger Fund10,00020,000200%Greater Washington Community Foundation (Steptoe)2,5002,5002,500Equal Justice Works (EJW)2,34293%02,672TOTAL FOUNDATION/ORGANIZATION GRANTS1,025,469950,87493%OTHER REVENUE & SUPPORT:30,00044,430148%Contributed Support3,0002,67289%Special Events & Other45,00076,336170%TOTAL OTHER REVENUE & SUPPORT78,000133,886 <td< td=""><td>Protection & Advocacy for Access to COVID 19 Vaccines (PAC5)</td><td>64,856</td><td>34,845</td><td>54%</td></td<>	Protection & Advocacy for Access to COVID 19 Vaccines (PAC5)	64,856	34,845	54%
STATE/LOCAL GRANTS:Governor's Office of Crime Control & Preventions:Victims of Crime Assistance (VOCA)107,580162,834151%COVID Special Education (CESF)21,00020,000-Maryland Victims of Crime (MVOC, was Legal Services for MentalIllness (LSMI)14,500101,97876%ACL Judiciary-SDM Courts91,86823,18425%Community Development Block Grant (CDBG)94,82392,25497%TOTAL STATE GRANTS349,771314,64290%FOUNDATION/ORGANIZATION GRANTS:Maryland Legal Services Corp (MLSC)921,128Maryland Legal Services Corp (MLSC) Eviction Prevention23,89143,184181%University of Pennsylvania Carey School of Law55,45053,56597%HOWE: Zanvyl & Isabelle Krieger Fund10,00010,000100%Howard County Autism Society5,00050,00020,000Crite Works (EIW)2,342TOTAL FOUNDATION/ORGANIZATION GRANTS1,025,469950,87493%OTHER REVENUE & SUPPORT:3,000Contributed Support3,00070AL OTHER REVENUE & SUPPORT3,00070AL OTHER REVENUE & SUPPORT76,33670AL OTHER REVENUE & SUPPORT76,33670AL OTHER REVENUE & SUPPORT76,33670AL OTHER REVENUE & SUPPORT70AL OTHER REVENUE & SUPPORT70AL OTHER REVENUE & SUPPORT70AL OTHER REVENUE & SUPPORT </td <td>Protection & Advocacy for Access to Public Health (PAPH)</td> <td>-</td> <td>732</td> <td></td>	Protection & Advocacy for Access to Public Health (PAPH)	-	732	
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Victims of Crime Assistance (VOCA) 107,580 162,834 151% COVID Special Education (CESF) 21,000 25,392 121% Children's Justice Act Committee (CJAC) 20,000 - 0%, not renewed Maryland Victims of Crime (MVOC, was Legal Services for Mental 14,500 10,978 76% ACL Judiciary-SDM Courts 91,868 23,184 25% Community Development Block Grant (CDBG) 94,823 92,254 97% TOTAL STATE GRANTS 349,771 314,642 90% FOUNDATION/ORGANIZATION GRANTS: Maryland Legal Services Corp (MLSC) 921,128 814,282 88% Maryland Legal Services Corp (MLSC) Eviction Prevention 23,891 43,184 181% University of Pennsylvania Carey School of Law 55,450 53,565 97% HOME: Zanvyl & Isabelle Krieger Fund 10,000 10,000 100% Howard County Autism Society 5,000 5,000 100% Venable Foundation 10,025,469 950,874 93% OTHEL REVENUE & SUPPORT: 2,500 2,342 100% Contributed Support 30,000 <td< td=""><td>STATE/LOCAL GRANTS:</td><td></td><td></td><td></td></td<>	STATE/LOCAL GRANTS:			
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Children's Justice Act Committee (CJAC) 20,000 - 0%, not renewed Maryland Victims of Crime (MVOC, was Legal Services for Mental 14,500 10,978 76% ACL Judiciary-SDM Courts 91,868 23,184 25% Community Development Block Grant (CDBG) 94,823 92,254 97% TOTAL STATE GRANTS 349,771 314,642 90% FOUNDATION/ORGANIZATION GRANTS: Maryland Legal Services Corp (MLSC) 921,128 814,282 88% Maryland Legal Services Corp (MLSC) Eviction Prevention 23,891 43,184 181% University of Pennsylvania Carey School of Law 55,450 53,565 97% HOME: Zanvyl & Isabelle Krieger Fund 10,000 10,000 100% Howard County Autism Society 5,000 5,000 100% Venable Foundation 10,000 20,000 200% Greater Washington Community Foundation (Steptoe) 2,500 2,342 TOTAL FOUNDATION/ORGANIZATION GRANTS 1,025,469 950,874 93% OTHER REVENUE & SUPPORT: 3,000 2,672 89% Contributed Support 3,000 2,672	Victims of Crime Assistance (VOCA)	107,580	162,834	151%
Maryland Victims of Crime (MVOC, was Legal Services for Mental Illness (LSMI) 14,500 10,978 76% ACL Judiciary-SDM Courts 91,868 23,184 25% Community Development Block Grant (CDBG) 94,823 92,254 97% TOTAL STATE GRANTS 349,771 314,642 90% FOUNDATION/ORGANIZATION GRANTS: 90% Maryland Legal Services Corp (MLSC) 921,128 814,282 88% Maryland Legal Services Corp (MLSC) Eviction Prevention 23,891 43,184 181% University of Pennsylvania Carey School of Law 55,450 53,565 97% HOME: Zanvyl & Isabelle Krieger Fund 10,000 10,000 100% Howard County Autism Society 5,000 5,000 100% Venable Foundation 10,000 20,000 200% Greater Washington Community Foundation (Steptoe) 2,500 2,500 2,342 TOTAL FOUNDATION/ORGANIZATION GRANTS 1,025,469 950,874 93% OTHER REVENUE & SUPPORT: 3,000 2,672 89% 5,616,447	COVID Special Education (CESF)	21,000	25,392	121%
Illness (LSMI) 14,500 10,978 76% ACL Judiciary-SDM Courts 91,868 23,184 25% Community Development Block Grant (CDBG) 94,823 92,254 97% TOTAL STATE GRANTS 349,771 314,642 90% FOUNDATION/ORGANIZATION GRANTS: 921,128 814,282 88% Maryland Legal Services Corp (MLSC) 921,128 814,282 88% Maryland Legal Services Corp (MLSC) Eviction Prevention 23,891 43,184 181% University of Pennsylvania Carey School of Law 55,450 53,565 97% HOME: Zanvyl & Isabelle Krieger Fund 10,000 10,000 100% Howard County Autism Society 5,000 5,000 100% Venable Foundation 10,000 20,000 200% Greater Washington Community Foundation (Steptoe) 2,500 2,500 2,500 Equal Justice Works (EIW) 2,342 93% 93% OTHER REVENUE & SUPPORT: 30,000 44,430 148% Program income/Attorney's Fees - 16,447	Children's Justice Act Committee (CJAC)	20,000	-	0%, not renewed
ACL Judiciary-SDM Courts 91,868 23,184 25% Community Development Block Grant (CDBG) 94,823 92,254 97% TOTAL STATE GRANTS 349,771 314,642 90% FOUNDATION/ORGANIZATION GRANTS: 921,128 814,282 88% Maryland Legal Services Corp (MLSC) 921,128 814,282 88% Maryland Legal Services Corp (MLSC) Eviction Prevention 23,891 43,184 181% University of Pennsylvania Carey School of Law 55,450 53,565 97% HOME: Zanvyl & Isabelle Krieger Fund 10,000 1000% 100% Howard County Autism Society 5,000 5,000 100% Venable Foundation 10,000 20,000 200% Greater Washington Community Foundation (Steptoe) 2,500 2,500 Equal Justice Works (EJW) 2,342 93% OTHER REVENUE & SUPPORT: 30,000 44,430 148% Program income/Attorney's Fees - 16,447 11 Interest Income 3,000 2,672 89% Special Events & Other 45,000 76,336 170% <td>Maryland Victims of Crime (MVOC, was Legal Services for Mental</td> <td></td> <td></td> <td></td>	Maryland Victims of Crime (MVOC, was Legal Services for Mental			
Community Development Block Grant (CDBG) 94,823 92,254 97% TOTAL STATE GRANTS 349,771 314,642 90% FOUNDATION/ORGANIZATION GRANTS: 921,128 814,282 88% Maryland Legal Services Corp (MLSC) 921,128 814,282 88% 88% Maryland Legal Services Corp (MLSC) Eviction Prevention 23,891 43,184 181% University of Pennsylvania Carey School of Law 55,450 53,565 97% HOME: Zanvyl & Isabelle Krieger Fund 10,000 10,000 100% Howard County Autism Society 5,000 5,000 100% Venable Foundation 10,000 20,000 200% Greater Washington Community Foundation (Steptoe) 2,500 2,500 Equal Justice Works (EJW) 2,342 2 TOTAL FOUNDATION/ORGANIZATION GRANTS 1,025,469 950,874 93% OTHER REVENUE & SUPPORT: 30,000 44,430 148% Program income/Attorney's Fees - 16,447 1 Interest Income 3,000 <td< td=""><td>Illness (LSMI)</td><td>14,500</td><td>10,978</td><td>76%</td></td<>	Illness (LSMI)	14,500	10,978	76%
Community Development Block Grant (CDBG) 94,823 92,254 97% TOTAL STATE GRANTS 349,771 314,642 90% FOUNDATION/ORGANIZATION GRANTS: 921,128 814,282 88% Maryland Legal Services Corp (MLSC) 921,128 814,282 88% 88% Maryland Legal Services Corp (MLSC) Eviction Prevention 23,891 43,184 181% University of Pennsylvania Carey School of Law 55,450 53,565 97% HOME: Zanvyl & Isabelle Krieger Fund 10,000 10,000 100% Howard County Autism Society 5,000 5,000 100% Venable Foundation 10,000 20,000 200% Greater Washington Community Foundation (Steptoe) 2,500 2,500 Equal Justice Works (EJW) 2,342 2 TOTAL FOUNDATION/ORGANIZATION GRANTS 1,025,469 950,874 93% OTHER REVENUE & SUPPORT: 30,000 44,430 148% Program income/Attorney's Fees - 16,447 1 Interest Income 3,000 <td< td=""><td>ACL Judiciary-SDM Courts</td><td>91,868</td><td>23,184</td><td>25%</td></td<>	ACL Judiciary-SDM Courts	91,868	23,184	25%
TOTAL STATE GRANTS 349,771 314,642 90% FOUNDATION/ORGANIZATION GRANTS: - - - - - - - - - - - 16,447 90% Maryland Legal Services Corp (MLSC) 921,128 814,282 88% - - - - - - - - - - - - - - 16,447 - - - - - - 16,447 - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - <	-			97%
Maryland Legal Services Corp (MLSC) 921,128 814,282 88% Maryland Legal Services Corp (MLSC) Eviction Prevention 23,891 43,184 181% University of Pennsylvania Carey School of Law 55,450 53,565 97% HOME: Zanvyl & Isabelle Krieger Fund 10,000 10,000 100% Howard County Autism Society 5,000 5,000 100% Venable Foundation 10,000 20,000 200% Greater Washington Community Foundation (Steptoe) 2,500 2,500 Equal Justice Works (EJW) 2,342 707AL FOUNDATION/ORGANIZATION GRANTS 1,025,469 950,874 93% OTHER REVENUE & SUPPORT: - 16,447 - 16,447 Interest Income 3,000 2,672 89% Special Events & Other 45,000 76,336 170% TOTAL OTHER REVENUE & SUPPORT 78,000 139,886 179% - - -		,		90%
Maryland Legal Services Corp (MLSC) Eviction Prevention 23,891 43,184 181% University of Pennsylvania Carey School of Law 55,450 53,565 97% HOME: Zanvyl & Isabelle Krieger Fund 10,000 10,000 100% Howard County Autism Society 5,000 5,000 100% Venable Foundation 10,000 20,000 200% Greater Washington Community Foundation (Steptoe) 2,500 2,500 Equal Justice Works (EJW) 2,342 - TOTAL FOUNDATION/ORGANIZATION GRANTS 1,025,469 950,874 93% OTHER REVENUE & SUPPORT: 30,000 44,430 148% Interest Income 3,000 2,672 89% Special Events & Other 45,000 76,336 170% TOTAL OTHER REVENUE & SUPPORT 78,000 139,886 179%	FOUNDATION/ORGANIZATION GRANTS:			
Maryland Legal Services Corp (MLSC) Eviction Prevention 23,891 43,184 181% University of Pennsylvania Carey School of Law 55,450 53,565 97% HOME: Zanvyl & Isabelle Krieger Fund 10,000 10,000 100% Howard County Autism Society 5,000 5,000 100% Venable Foundation 10,000 20,000 200% Greater Washington Community Foundation (Steptoe) 2,500 2,500 Equal Justice Works (EJW) 2,342 - TOTAL FOUNDATION/ORGANIZATION GRANTS 1,025,469 950,874 93% OTHER REVENUE & SUPPORT: 30,000 44,430 148% Interest Income 3,000 2,672 89% Special Events & Other 45,000 76,336 170% TOTAL OTHER REVENUE & SUPPORT 78,000 139,886 179%	Maryland Legal Services Corp (MLSC)	921,128	814,282	88%
HOME: Zanvyl & Isabelle Krieger Fund 10,000 10,000 100% Howard County Autism Society 5,000 5,000 100% Venable Foundation 10,000 20,000 200% Greater Washington Community Foundation (Steptoe) 2,500 2,500 Equal Justice Works (EJW) 2,342 - TOTAL FOUNDATION/ORGANIZATION GRANTS 1,025,469 950,874 93% OTHER REVENUE & SUPPORT: 30,000 44,430 148% Program income/Attorney's Fees - 16,447 Interest Income 3,000 2,672 89% Special Events & Other 45,000 76,336 170% TOTAL OTHER REVENUE & SUPPORT 78,000 139,886 179%		,		
HOME: Zanvyl & Isabelle Krieger Fund 10,000 10,000 100% Howard County Autism Society 5,000 5,000 100% Venable Foundation 10,000 20,000 200% Greater Washington Community Foundation (Steptoe) 2,500 2,500 Equal Justice Works (EJW) 2,342 - TOTAL FOUNDATION/ORGANIZATION GRANTS 1,025,469 950,874 93% OTHER REVENUE & SUPPORT: 30,000 44,430 148% Program income/Attorney's Fees - 16,447 Interest Income 3,000 2,672 89% Special Events & Other 45,000 76,336 170% TOTAL OTHER REVENUE & SUPPORT 78,000 139,886 179%	University of Pennsylvania Carey School of Law	55,450	53,565	97%
Howard County Autism Society 5,000 5,000 100% Venable Foundation 10,000 20,000 200% Greater Washington Community Foundation (Steptoe) 2,500 2,342 Equal Justice Works (EJW) 2,342 2 TOTAL FOUNDATION/ORGANIZATION GRANTS 1,025,469 950,874 93% OTHER REVENUE & SUPPORT: 30,000 44,430 148% Program income/Attorney's Fees - 16,447 Interest Income 3,000 2,672 89% Special Events & Other 45,000 76,336 170% TOTAL OTHER REVENUE & SUPPORT 78,000 139,886 179%		,		
Venable Foundation10,00020,000200%Greater Washington Community Foundation (Steptoe)2,5002,342Equal Justice Works (EJW)2,3422,342TOTAL FOUNDATION/ORGANIZATION GRANTS1,025,469950,87493%OTHER REVENUE & SUPPORT:Contributed Support30,00044,430148%Program income/Attorney's Fees-16,44716,447Interest Income3,0002,67289%Special Events & Other45,00076,336170%TOTAL OTHER REVENUE & SUPPORT78,000139,886179%		•		
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Equal Justice Works (EJW)2,342TOTAL FOUNDATION/ORGANIZATION GRANTS1,025,469950,87493%OTHER REVENUE & SUPPORT:30,00044,430148%Program income/Attorney's Fees-16,44716,447Interest Income3,0002,67289%Special Events & Other45,00076,336170%TOTAL OTHER REVENUE & SUPPORT78,000139,886179%	Greater Washington Community Foundation (Steptoe)	,		
TOTAL FOUNDATION/ORGANIZATION GRANTS 1,025,469 950,874 93% OTHER REVENUE & SUPPORT: 30,000 44,430 148% Contributed Support 30,000 44,430 148% Program income/Attorney's Fees - 16,447 Interest Income 3,000 2,672 89% Special Events & Other 45,000 76,336 170% TOTAL OTHER REVENUE & SUPPORT 78,000 139,886 179%				
Contributed Support 30,000 44,430 148% Program income/Attorney's Fees - 16,447 Interest Income 3,000 2,672 89% Special Events & Other 45,000 76,336 170% TOTAL OTHER REVENUE & SUPPORT 78,000 139,886 179%		1,025,469		93%
Program income/Attorney's Fees - 16,447 Interest Income 3,000 2,672 89% Special Events & Other 45,000 76,336 170% TOTAL OTHER REVENUE & SUPPORT 78,000 139,886 179%	OTHER REVENUE & SUPPORT:			
Program income/Attorney's Fees - 16,447 Interest Income 3,000 2,672 89% Special Events & Other 45,000 76,336 170% TOTAL OTHER REVENUE & SUPPORT 78,000 139,886 179%	Contributed Support	30 000	11 120	1/18%/
Interest Income 3,000 2,672 89% Special Events & Other 45,000 76,336 170% TOTAL OTHER REVENUE & SUPPORT 78,000 139,886 179%		-		140/0
Special Events & Other 45,000 76,336 170% TOTAL OTHER REVENUE & SUPPORT 78,000 139,886 179%		- 3 000		80%
TOTAL OTHER REVENUE & SUPPORT 78,000 139,886 179%				
	· ·			
TOTAL REVENUE & SUPPORT 4,296,523 3,790,533 88%		, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	_00,000	
	TOTAL REVENUE & SUPPORT	4,296,523	3,790,533	88%

DISABILITY RIGHTS MARYLAND INC. BUDGET VERSUS ACTUAL REPORT AS OF 9/30/2022

		Target =	100%
EXHIBIT 1	2022 APPROVED	2022 ACTUAL	
	BUDGET	09/30/2022	% Budget
EXPENSES:			
PERSONNEL COST:		0 550 404	0.53/
Salary & Wages	2,990,038 806,531	2,559,121	86% 74%
Fringe TOTAL PERSONNEL COST	3,796,569	598,587 3,157,708	83%
TOTAL PERSONNEL COST	3,750,505	3,137,708	8570
CONTRACTUAL COSTS:			
Audit Fee	17,500	17,500	100%
Expert Fees	38,167	4,165	11%
IT Consultants	52,596	51,731	98%
Accounting software	12,000		0%
Payroll & 401k processing	9,296	10,325	111%
Stipends	36,500	22,825	63%
IT Licensing/Upgrades	19,964	28,047	140%
Legal Fees	3,000	6,285	210%
Consultant/Interpreters	100,000	108,744	109%
TOTAL CONTRACTUAL COSTS	289,023	249,623	86%
OCCUPANCY COSTS:			
Rent & Utilities	216,922	215,048	99%
Security	1,300	1,271	98%
Other Occupancy	480	2,461	513%
Trash removal/shredding	1,500	1,114	74%
Records - Storage	15,574	11,889	76%
TOTAL OCCUPANCY COSTS	235,775	231,783	98%
	,	,	
EQUIPMENT RENTAL:			
Postage Meter	460	336	73%
Copier Rental	7,910	8,416	106%
TOTAL EQUIPMENT RENTAL	8,370	8,752	105%
EQUIPMENT MAINTENANCE:			
IT Equipment/Upgrades	4,600	5,138	112%
Electronic Storage	20,000	19,000	95%
Computer Equipment	-	,	
Furniture & Equipment	1,000	5,852	585%
TOTAL EQUIPMENT MAINTENANCE	25,600	29,990	117%
GENERAL & ADMINISTRATION:			
Recruiting expenses	2,000	5,994	300%
Books, Subcriptions & References	11,487	11,990	104%
Postage/Delivery	3,000	2,855	95%
Printing/Copying (In-house & Outsourced)	7,800	2,749	35%
Office Supplies	8,100	4,264	53%
Telephone & Telecommunication	39,899	36,793	92% 106%
DRM & Staff Dues Insurance - Liability	22,848 19,689	24,318 23,284	106% 118%
Bank/Late Fees	19,689	23,284	103%
Conference/Seminars	200 44,010	33,744	77%
Meetings/Expense - Board	44,010	33,744 160	160%
Travel - Local	18,820	6,277	33%
Special Events/Staff Appreciation	6,400	5,763	90%
TOTAL GENERAL & ADMINISTRATION	184,353	158,396	86%
	107,000	100,000	0070

DISABILITY RIGHTS MARYLAND INC. BUDGET VERSUS ACTUAL REPORT AS OF 9/30/2022

		Target =	100%
EXHIBIT 1	2022 APPROVED BUDGET	2022 ACTUAL 09/30/2022	% Budget
DIRECT PROGRAM EXPENSES:			
Meetings - Program	7,785	2,634	34%
Special Events	4,250		0%
Record Fees	5,100	1,669	33%
Program expense/supplies	-	1,400	
TOTAL DIRECT PROGRAM EXPENSES	17,135	5,703	33%
DEVELOPMENT & FUNDRAISING:			
Dues - subscriptions	2,000	402	20%
Mail Campaigns	75		0%
Advertising/fundraising processing fees	1,600	1,503	94%
Annual Event	30,000	28,950	97%
TOTAL DEVELOPMENT & FUNDRAISING	33,675	30,854	92%
	-		
OTHER EXPENSE:	-		
Grant Capital Purchase	-	14,360	
TOTAL OTHER EXPENSE	-	14,360	0%
	-		
NON-CASH EXPENSES:	-		
Depreciation	21,700	17,735	82%
TOTAL NON-CASH EXPENSES	21,700	17,735	82%
TOTAL EXPENSES	4,612,201	3,890,546	84%
PROJECTED NET PROFIT/(LOSS)	(315,677)	(100,012)	32%
PROJECTED NET PROFIT/(LOSS) BEFORE DEPRECIATION	(293,977)	(82,277)	28%

Notes

We plan to use funds recorded as revenue in FY21, but not yet spent from the following funding sources:

The Morton K. & Jane Blaustein Foundation75,000Foundation to Promote Open Society115,000Unrestricted Donations150,495Total340,495